



Protagonists for the evolution of
the estate system



ASPESI, the **Italian Association of Real Estate Development and Property Companies**, was founded in 1993 in Milan to gather realtors and represent their interests. Aspesi associates primarily companies investing in initiatives to develop, manage and refurbish areas and buildings. Throughout Italy, but in the northern area particularly.

As a part of CONFEDILIZIA (Italian Confederation of Property Owners) and Principal Member of FIABCI (International Real Estate Federation), ASPESI provides its members with technical services and communication (including a real estate news daily press report), organizes meetings with investors, stakeholders and technicians, as well as training seminars and public conventions. Special relevance have internal Commissions, formed with associates and experts to formulate proposals on technical and legal issues particularly relevant for developers –i.e. urban and fiscal matters - addressed to national and local institutions and the market.

To consolidate strategically its presence in the Italian economic top area (the North) and increase the opportunities to exchange experience and information among members, ASPESI has also set up in 2010 its Milan and Lombardy section, called ASPESI MILANO. This body maintains relationships with public institutions in the region of Lombardy, promotes the interests of the associated members in that context and creates them opportunities to meet and exchange experiences with other operators - business and professional - and their associations - real estate and otherwise - of that territory. A similar initiative was successfully launched in 2013 in Piedmont (Turin), called ASPESI TORINO. In these few years, the two sections have already developed a significant program of activities, with important results in external relations and between their members.

ASPESI, as recognized leader of the sector, also federates other real estate associations such as: COBATY Italia (the Italian section of a francophone European association of architects and engineers), ASSOCATELLI (the national associations of Italian castles and historical houses), REYMA (the national associations of Italian real estate young managers). With FIABCI ITALIA (which has in Aspesi its Italian “principal member”) the so-called “Aspesi system” forms a powerful body in the national economic panorama.



Governance



President
Alberto Moro

Federico Filippo Oriana

National President-Ceo

Sestilio Paletti

Honorary President

Antonio Campagnoli

Vice President

Santo Crea

Vice President

Alberto Meloni

Vice President

Enzo Ricci

Vice President

Francesca Anzani

Juniors President

Giulio Brusori

Auditor

Andrea Di Renzo

General Secretary

Giusy Sferlazza

Managing Director Aspesi Torino

President
Antonio Romano

SERVICES AVAILABLE TO ASSOCIATES

ASPESI provides associates with the following services:

- Daily and periodical press cuttings
- Weekly newsletter with news about activities, events, laws, real estate market and companies
- Monthly Business Newsletter
- Conferences on topical issues
- Cultural events
- Editorial and marketing initiatives
- Conventions and discounts

CULTURAL AND SERVICE COMMITMENT

ASPESI organises workshops to systematically monitor territory and market. As a result of these workshops, are produced for both authorities and realtors studies, research and proposals on the following subjects:

- Town Planning – Administration
- Economics – Finance
- Marketing and Planning
- Law
- Tax & Costs

Art. 2 – Aims and Subjects

ASPESI is a non-profit association.

Its aims are the following:

- to bring together companies who deal with the promotion and development of properties and, more generally, all those involved in professional or business activities within the property sector;
- to represent in any context, particularly in the legal branches and public authorities, the associates' interests, also during the drafting and interpretation of regulations regarding the property sector;
- to gather together and verify statistics, to carry out research and studies, and to organise seminars and conferences on economical, fiscal and financial issues relevant to the property sector, with the help and co-operation of the associates;
- to establish, maintain and develop relations, at international level too, with companies, professionals and associations of real estate;
- to undertake, directly or indirectly, all necessary action to promote a better organisation, a higher quality of informative material and the cultural growth of the real estate activities;
- to work out, in collaboration with other private and public entities, strategies and programs regarding the development and promotion of the property business;
- to promote, for the associates' benefit, public image and public relations of real estate business using either press campaigns and advertising.

Contact

ASPESI - Italian Association of Real Estate Development and Property Companies

P.zza Diaz, 1
20123 Milano

Tel. 0039 2 76011591
Fax 0039 2 76011583

MAIL: info@aspesi-associazione.org
PEC: aspesi.associazione@pec.it

facebook

Name:
Associazione
Aspesi

